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APPLICATION NO.	FILING DATE	FIRST NAMED INVENTOR	ATTORNEY DOCKET NO.	CONFIRMATION NO.
09/746,984	12/22/2000	Leon Batachia	22097-003	4295
30623 7590 04/20/2004			EXAMINER	
-	'IN, COHN, FERRIS	FELTEN, DANIEL S		
AND POPEO, P.C. ONE FINANCIAL CENTER BOSTON, MA 02111			ART UNIT	PAPER NUMBER
			3624	

DATE MAILED: 04/20/2004

Please find below and/or attached an Office communication concerning this application or proceeding.

	Application No.	Applicant(s)			
\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	09/746,984	BATACHIA ET AL.			
Office Action Summary	Examiner	Art Unit			
	Daniel S Felten	3624			
The MAILING DATE of this communication appears on the cover sheet with the correspondence address Period for Reply					
A SHORTENED STATUTORY PERIOD FOR REPLY THE MAILING DATE OF THIS COMMUNICATION.  - Extensions of time may be available under the provisions of 37 CFR 1.13 after SIX (6) MONTHS from the mailing date of this communication.  - If the period for reply specified above is less than thirty (30) days, a reply - If NO period for reply is specified above, the maximum statutory period v - Failure to reply within the set or extended period for reply will, by statute, Any reply received by the Office later than three months after the mailing earned patent term adjustment. See 37 CFR 1.704(b).	36(a). In no event, however, may a reply be timed within the statutory minimum of thirty (30) days will apply and will expire SIX (6) MONTHS from a cause the application to become ABANDONE	nely filed s will be considered timely. the mailing date of this communication. D (35 U.S.C. § 133).			
Status					
1) Responsive to communication(s) filed on 02 Fe	ebruary 2004.				
	action is non-final.				
Since this application is in condition for allowance except for formal matters, prosecution as to the merits is closed in accordance with the practice under <i>Ex parte Quayle</i> , 1935 C.D. 11, 453 O.G. 213.					
Disposition of Claims					
4) Claim(s) 1-13, 15-24 nad 44-59 is/are pending 4a) Of the above claim(s) is/are withdray 5) Claim(s) is/are allowed. 6) Claim(s) 1-13, 15-24 nad 44-59 is/are rejected. 7) Claim(s) is/are objected to. 8) Claim(s) are subject to restriction and/or Application Papers  9) The specification is objected to by the Examine 10) The drawing(s) filed on is/are: a) access applicant may not request that any objection to the Replacement drawing sheet(s) including the correction.	vn from consideration.  r election requirement.  r.  epted or b)□ objected to by the Edrawing(s) be held in abeyance. See	e 37 CFR 1.85(a).			
11) The oath or declaration is objected to by the Ex					
Priority under 35 U.S.C. § 119					
<ul> <li>12) Acknowledgment is made of a claim for foreign a) All b) Some * c) None of:</li> <li>1. Certified copies of the priority documents</li> <li>2. Certified copies of the priority documents</li> <li>3. Copies of the certified copies of the prior application from the International Bureau</li> <li>* See the attached detailed Office action for a list of the priorical statement of the prioric</li></ul>	s have been received. s have been received in Application ity documents have been receive I (PCT Rule 17.2(a)).	on No ed in this National Stage			
Attachment(s)  1) Notice of References Cited (PTO-892)  2) Notice of Draftsperson's Patent Drawing Review (PTO-948)  3) Information Disclosure Statement(s) (PTO-1449 or PTO/SB/08)  Paper No(s)/Mail Date	4) Interview Summary Paper No(s)/Mail Da 5) Notice of Informal Pa 6) Other:				

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4.

# **DETAILED ACTION**

Receipt of the amendment filed February 2, 2004 amending claims 1, 10,
 15, 19 and 22, canceling claims 25-43 and adding claims 44-59. Claims 1-13,
 15-24 and 44-59 are pending and are presented to be examined upon their merits.

# Response to Arguments

2. Applicant's arguments with respect to claims 1-13, 15-24 have been considered but are moot in view of the new ground(s) of rejection.

# Claim Rejections - 35 USC § 112

3. The following is a quotation of the second paragraph of 35 U.S.C. 112:
The specification shall conclude with one or more claims particularly pointing out and distinctly claiming the subject matter which the applicant regards as his invention.

Claims 1-13, 15-24 and 44-59 are rejected under 35 U.S.C. 112, second

paragraph, as being indefinite for failing to particularly point out and distinctly claim the subject matter which applicant regards as the invention.

Re claims 1, 19 and 44: in further consideration of the claims, what is the difference between "dynamically" generating an offer and normally generating an offer? Isn't it the same thing when in consideration that the offer is being electronically generated over the Internet and/or wireless devices?

Re claim 1: What are the metes and bounds of an "underutilized" product and/or service?

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the use of and/or is indefinite in the claim(s) because one of ordinary skill in the art at the time of the invention would not know whether limitation is being inclusive or exclusive.

# Claim Rejections - 35 USC § 103

- 5. The following is a quotation of 35 U.S.C. 103(a) which forms the basis for all obviousness rejections set forth in this Office action:
  - (a) A patent may not be obtained though the invention is not identically disclosed or described as set forth in section 102 of this title, if the differences between the subject matter sought to be patented and the prior art are such that the subject matter as a whole would have been obvious at the time the invention was made to a person having ordinary skill in the art to which said subject matter pertains. Patentability shall not be negatived by the manner in which the invention was made.
- 6. Claims 1-3, 15, 19, 20, 44, 45, 46 and 56 are rejected under 35 U.S.C. 103(a) as being unpatentable over Rautila (US 6,714,797) in view of Horstmann (US 6,285,985).

# Claims 1, 19 and 44:

Rautila discloses transmitting digital information and/or a digital product to a mobile device (i.e., cell phone or PDA) from the Internet (see col. 2, II. 56 to col. 3, II. 38; and col. 4, II. 32+).

Rautila fails to disclose generating an offer (advertisement) based on revenue management policy.

Horstmann discloses an offer and acceptance method comprising, dynamically generating an offer (advertisement) for a product or service based on revenue management policy (see Abstract), wherein the product or service is at least one of a perishable product or service and underutilized product or

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service and pushing the offer to a customer (see Horstmann, col. 3, II. 26-40; and col. 4, II. 27-40).

An artisan of ordinary skill in the art at the time of the invention of Rautila would have recognized the advantages and have been familiar with push technology in networks to send data or a program from a server to a client at the instigation of the server. Furthermore, an artisan would have been motivated to use the push technology as disclosed in Horstmann to interactively generate an offer (advertisement) to the customer as an alternative to user downloading digital data, to allow advertisers to inform customers of various of a products and services immediately as they become available. Thus such a modification would have been an obvious expedient well within the ordinary skill in the art.

# Re claim 2, 20 and 45:

Rautila in view of Horstmann discloses receiving a customer request, with means for a customer to request the offer (see Horstmann, "user initiated", fig. 6, col. 3, II. 50+; col. 4, II. 48+).

### Re claim 3 and 46:

Horstmann discloses wherein generating the offer further comprises: using an intelligent agent to generate the offer (see Horstmann, col. 3, II. 26-40).

and wherein the offer generating means further comprises: means for dynamically generating the offer (see Horstmann, col. 3, II. 26-40).

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### Re claim 15 and 56:

wherein dynamically generating the offer comprises: using environmental parameters (see Horstmann, col. 2, II. 2-37).

3. Claims 4-13, 16-18, 20-22, 47-55 and 57-59 are rejected under 35 U.S.C. 103(a) as being unpatentable over Rautila (US 6,714,797) as modified by Horstmann (US 6,285,985) as applied to claim 1 as discussed above, and in further view of Walker et al ("Walker", 6138,105).

### Re claim 4 and 47:

Rautila as modified by Horstmann discloses wherein generating the offer with a plurality of options, but fails to disclose an offer package.

Walker discloses a system, which provides an offer package via a network to a POS for a customer/consumer (see Walker, col. 2, II. 47 to col. 3, II. 9).

In view or Walker, it would have been obvious to an artisan at the time the invention was made to employ the features of Walker into Horstmann since the developer of Horstmann has the ability of customizing offers to the user, and thus to customize an offer package to the customer as an incentive for the customer to buy a particular features for more money would have been obvious. Therefore an artisan would have sought to provide different package offers, based upon the

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customer profile and thus have been within the ability of one of ordinary skill in the art.

# Re claim 5 and 48:

Rautila as modified by Horstmann and in further view of Walker discloses wherein generating the plurality of options further comprises: generating the options based on customer profile (see Horstmann, col. 2, II. 2-37).

# Re claim 6, 7, 49 and 50:

Rautila as modified by Horstmann and in further view of Walker wherein generating the plurality of options further comprises: generating the options based on customer preferences (see Horstmann, Abstract, col. 2, II. 2-37; col. 3, II. 62 to col. 4, II. 17).

# Re claim 8, 9, 51 and 52:

Rautila as modified by Horstmann in further view of Walker wherein generating the plurality of options further comprises: generating the options based on a customer's perceived value (see Horstmann, Abstract, col. 2, II. 2-37; col. 3, II. 62 to col. 4, II. 17).

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### Re claims 10 and 22:

Rautila as modified by Horstmann wherein the generated offer is also based on the real-time location of the customer (see Rautila, Abstract).

# Re claims 11 and 53:

Rautila as modified by Horstmann discloses wherein the policy is generated using heuristics (see Horstmann, Abstract, col. 2, II. 2-37).

# Re claims 12 and 54:

Rautila as modified by Horstmann discloses wherein the policy is generated using an expert system (see Horstmann, Abstract, col. 2, II. 2-37).

# Re claim 13 and 55:

Rautila as modified by Horstmann wherein the policy is expressed in business rules (see Horstmann, Abstract, col. 2, II. 2-37).

### Re claim 16 and 57:

Rautila as modified by Horstmann wherein generating a plurality of offer packages, each offer package directed to a target customer/customers (see Horstmann, col. 2, Il. 2-37).

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# Re claim 17 and 58:

Rautila as modified by Horstmann discloses receiving a customer's selection; and updating a customer profile based on the selection (see Horstmann, col. 2, II. 2-37).

# Re claim 18, 24 and 59:

Rautila as modified by Horstmann discloses further comprising: a user interface to interact with customers (see Horstmann, col. 2, II. 2-37).

# Re claim 21:

Rautila as modified by Horstmann discloses further comprising means for generating the policy coupled to the offer generating means (see Horstmann, col. 2, II. 2-37).

# Re claim 23:

Rautila as modified by Horstmann discloses further comprising means to transmit the offer to the customer (see Abstract, Horstmann, col. 2, II. 2-37).

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#### Conclusion

The prior art made of record and not relied upon is considered pertinent to 7. applicant's disclosure. \*\*\*.

Any inquiry concerning this communication or earlier communications from the examiner should be directed to Daniel S Felten whose telephone number is (703) 305-0724. The examiner can normally be reached on Flex.

If attempts to reach the examiner by telephone are unsuccessful, the examiner's supervisor, Vincent Millin can be reached on (703) 308-1065. The fax phone number for the organization where this application or proceeding is assigned is 703-872-9306.

Information regarding the status of an application may be obtained from the Patent Application Information Retrieval (PAIR) system. Status information for published applications may be obtained from either Private PAIR or Public PAIR. Status information for unpublished applications is available through Private PAIR only. For more information about the PAIR system, see http://pairdirect.uspto.gov. Should you have questions on access to the Private PAIR system, contact the Electronic Business Center (EBC) at 866-217-9197 (toll-Uneas Melle

free).

Daniel S Felten Examiner Art Unit 3624

April 7, 2004

SUPERVISORY PATENT